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Date: June 29, 2011

Ref: MB/as

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Market withdrawal – frequency inverter series VF1000S / ED1200 including KP100

Ladies and Gentlemen!

After 20 successful years of our series VF1000S / ED1200 it happens more and more frequently that product components are withdrawn from the market and alternatives are either much more expensive or cannot be procured at all. Because of this situation we can no longer manufacture the products at reasonable cost. Thus LTi DRiVES GmbH has decided to discontinue production of series VF1000S / ED1200 including KP100 (keypad) and other accessories.

Kindly place your Last Order by September 30, 2011. The latest possible delivery is in December 2011.

Considerably reduced quantities as well as higher component prices have made price adjustments unavoidable. Accordingly, any orders reaching us after July 15, 2011will be charged at 14% higher sales prices.

We would be very glad to provide you in future with our latest drive solutions. Please do not hesitate to ask your contact person at LTi about alternative products.

Our stock of original components allows our service department to carry out repairs using original spares until August 1, 2014. Past that date we offer service in the sense of restoring the functionality of the product until August 1, 2016.

If you have any questions to the above, please feel free to contact us.

Yours sincerely,

LTi DRiVES GmbH

Martin Bee

Head of Sales Administration